

# **Networking for International Students: Why, What and Next?**

## Why should I care?

Over 85% of roles are filled through networking. **High grades and test scores** alone will **NOT** get you the job.

A large part of what it takes to get a job in the US is *how* you communicate - communicate your value, your passion, and how you work within teams.

Networking helps others get to know you personally, and more importantly, shows that you can fit into the culture of an American organization – which is your goal!



One of the largest challenges for International Students is looking at this aspect of the job search through a US lens. The US business world, in general, values independent thinking, and appropriate expression of those thoughts, even if they are in contrast to the larger group.

If you are coming from a culture that is much more hierarchical, it can be even more difficult to understand. Not expressing your opinion could cause others to think that you aren't interested, or do not have any ideas.

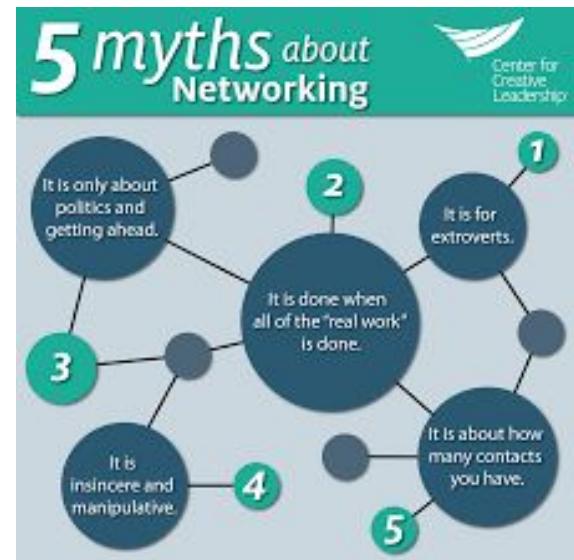
## What is it?

For all MBAs, networking is a term that is used frequently during and after their time at B-School. It's exciting for some and terrifying for others, but most MBAs agree that networking is a skill that can and should be mastered.

There are numerous definitions and types of networking that have filled scores of books and workshops. Here, we are discussing networking as it relates specifically to your time in Business School.

**Networking** (netwərkiNG) noun: The skill and process of asking people for information, advice, ideas, and support as you pursue your career goals.

Building relationships with acquaintances and strangers that allow you to learn about careers, also allows those individuals and organizations to get to know you.



## Ok now what?

### How can I prepare?

- Become more comfortable talking about your achievements
- Start thinking in English
- Learn more about the H1B lottery process and what companies will sponsor international students for jobs
  - [Working in the US](#)
  - [H1B Lottery Process Article](#)
  - [H1B Visa Cap Information Article](#)
  - [Search sponsoring companies by job title](#)
  - [Larger site for company visa information](#)